



Digital Commerce Transformation that Powers Business

Digitalize all aspects of your business and gain the technological advantage cooperating with commerce transformation experts.

Your Solution / Our Experience

>25

Years on the Market

1st

E-Commerce in Poland

500+

Delivered Projects

500+

Experts in their Fields



4.7

Clutch Rating



< since .1997 >

Univio ensures end-to-end support to enable you to:

Tomasz Kaczmarek
PHP ARCHITECT



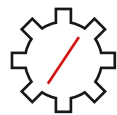
Maximize sales opportunities and open new channels, regardless of region, sector or industry.



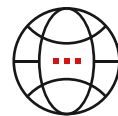
Offer appealing ways for your **customers to engage** with your business 24/7 and on any platform.



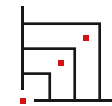
Leverage data to create a winning strategy with informed decisions based on hard facts.



Continuously **optimize digital processes** to free up resources for more innovation.

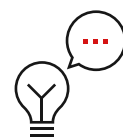


Create new, **globally connected business models** enabled by API Economy.



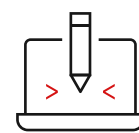
Deploy **scalable infrastructure and agile practices** to keep up with today's pace of change.

End-to-End Approach / And Beyond ...



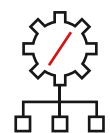
CONSULT

Diagnose challenges, identify opportunities and plan your digital commerce transformation



DESIGN

Focus on key objectives and integrate market & user research to refine ideas



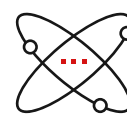
IMPLEMENT

Agile delivery in close collaboration across business and IT



SUPPORT

Ensure seamless operation, manage updates and continuously optimize costs & performance



EVOLVE

Adapt to market needs, respond to changing priorities and pivot to greater success

Commerce Transformation / 4 Foundations

Customer / Improved Engagement & Experience

E-commerce B2C: Take relations to the next level through digitally streamlined distribution.

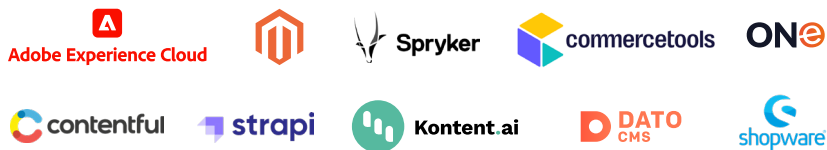
E-commerce B2B: Digital shops available everywhere, anytime and on any device.

Coposable Commerce: A modern and agile approach for building e-commerce and user experience.

Digital Experience: Personalized experiences across all digital channels, created in real time.

Web Design and Development: Feature-rich web portals for customers to explore and interact with your business.

Powered by technology:



< data . driven >



Operations / Digitized for Day-to-Day Business Efficiency

Product Information Management: Automated, correct and up to date information wherever and whenever it's needed.

Order Management: Managing the entire process from order to delivery.

Custom Software Development: Competitive solutions tailored to your exact business' needs.

Powered by technology:



Data / Fuel for Digital Business

Data Consulting: Discover innovative uses of data to increase business performance.

Data Engineering: Take control of data across all your business applications.

Data Analysis: Gain deeper insight into your operations to make better, fact-based decisions.

Machine Learning: Automate complex tasks and processes through intelligent learning algorithms.

Powered by technology:



"Commerce transformation **alters the entire business ecosystem**, giving wise adopters a strong competitive advantage."



Dominik Janes
Managing Partner
/ Head of Business
Development Univio



< operations . enhanced >

< customers . engaged >

< core . managed >



Core / Essential Services and IT Architecture

System Integration: Build future-proof business ecosystems by seamlessly connecting applications, services and data.

Cloud services: with our certified team of engineers, you can transfer your business to the cloud and:

- **Increase sales and brand credibility** – scalable cloud architecture will help prepare your business for sales peaks such as Black Friday.
- **Improve business security** – we will make sure systems resistant to DDoS or ransomware attacks.
- **Increase innovation** – we will build a flexible environment well prepared for quickly testing new businesses ideas, including international expansion.
- **Free up time within your in-house IT team** – thanks to cloud solutions, the IT team will support you in the fast implementation of projects that will develop your business.

Powered by technology:



< digital . transformation >

Malwina Krupa
HEAD OF OPERATIONAL EFFICIENCY AND PROCESSES

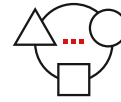


Commerce Transformation . Since 1997

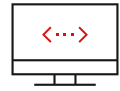


Worthy of Trust . Ask Our Clients

Our Value / Your Gain



All Results . One Agile Partner



Impact Solutions . Enabled by Technology



Total Honesty . Committed Delivery



People . Making a Difference

Testimonials

"The Anypoint Platform solution and the Mule ESB service bus, both maintained and developed by Univio, are a **key part of our IT architecture and are the foundation for the development towards harnessing the potential of digital transformation.** Based on a long-term and fruitful cooperation, we can recommend Univio as a responsible and competent partner."



Krzysztof Jeger
Head of IT System Integration and Maintenance Team
Volkswagen Group Polska

"Time and again, Univio has proven to be an effective partner. Internal stakeholders are impressed with the **timeliness and quality of their delivery,** as well as with the **team's professionalism, reliability, and trustworthiness.** Customers can expect an impactful engagement."



Hubert Gołębowski
IT Project Manager
GATX Rail Europe

"Univio once again showed its professionalism by delivering **the project on time** (with a short deadline in mind) and approached it with the creativity and responsiveness of an F1 race car!"



Bernard Gałko
E-commerce / Digital Director
Europe & Board Member
OnniBus

"Our cooperation has been lasting for over 3 years and is still increasing. Univio's role has evolved - **from an external supplier, to a trusted partner with whom we are operating hybrid** - our teams work 'side by side' on a daily basis. As a result, the implementation is going smoothly, although the tasks are very ambitious."



Partyk Dolewa
Chief Technology and Business Transformation Officer
Gemini Polska

"The project carried out for Sodexo allows for better data integration and greater transparency of communication, while also ensuring the highest level of digital security. **Thanks to the automation and standardization, many processes in the organization have been improved and accelerated,** which has further translated into the effectiveness of actions taken."



Marcel Gołubiński
Enterprise Architect
Sodexo

"The team has a smooth workflow, good communication, and **high-quality developers and testers** who ensure their end products are excellent quality."



Artur Kiełbowski
Project Manager
Nest Bank

Solutions with Real Impact
/ Implemented by Leading Brands



Please Get in Touch
/ Let's Drive Your Business



Dominik Janes

MANAGING PARTNER / HEAD OF BUSINESS DEVELOPMENT

+41 76 462 05 74
dominik.janes@univio.com



Piotr Wrzalik

MANAGING PARTNER / HEAD OF MARKET STRATEGY

+48 501 429 469
piotr.wrzalik@univio.com

WROCLAW

Silver Forum
Strzegomska 2-4
53-611 Wrocław, Poland

+48 71 358 41 00

KRAKOW

Principio
Armii Krajowej 25
30-150 Krakow, Poland

+48 12 263 70 10

ZURICH

Spaces
Bleicherweg 10
Zurich 8002, Switzerland

+41 76 462 05 74

LEIPZIG

Univio Europe GmbH
Lessing. 1
04109 Leipzig

+41 914 646 6630

+48 71 358 41 00
contact@univio.com

