GUINIO

Digital Mobility Transformation

/ What is Univio?

Univio, with a proven track record **since 1997**, provides innovative data-driven solutions that revolutionize mobility maintenance. Leveraging our expertise as a leader in the Polish e-commerce solutions market we empower mobility industry professionals to optimize their operations. We do this by proactively detecting imperfections and blockers, ensuring better performance, minimized downtime, and leaner maintenance.



What distinguishes us is that we combine data, sensors, and automation in a unique way, through comprehensive web portal and predictive maintenance algorithms, delivering optimal cost management and operational excellence.

/ Univio in Numbers

20+

Years of experience in Mobilty 30M€

Univio Revenue in 2022

450+

Employees at U<u>nivio</u> 70+

Mobility Experts in the Team

/ Our Six Main Pillars



AI & Big Data



Automotive & Rail Solutions



Digital Transformation



IoT



Predictive Maintenance



Technology Consulting Workshop

What Value Can You Get?

/ Our Offer



Al & Big Data

- Use Al and Big Data to analyze large datasets for real-time insights and better decision-making
- Automate data processing to increase efficiency and reduce manual work
- Ensure secure, scalable data storage and management with cloud integration and advanced security measures
- Implement predictive analytics and machine learning for actionable business insights and future growth



Predictive Maintenance

- Integrate data from telematic devices, sensors, ERP, and other data sources to enhance operational efficiency
- Implement usage and condition-based maintenance models for optimized performance and cost savings
- Predict future mileage and detect asset damage early to prevent downtime and ensure safety
- Share reliable data with customers to build transparency and trust



Automotive & Rail Solutions

- Utilize data to reduce downtime and improve safety in maintenance processes
- Streamline operations by integrating data into one platform for better efficiency
- Automate workflows and ensure system compatibility, improving overall performance
- Automate document processes, reducing manual tasks and ensuring regulatory compliance



Technology Consulting Workshop

- Participate in enriching 1-3 days workshops led by experienced experts to validate business cases and align strategies
- Stay informed on market trends and best practices while receiving tailored business recommendations
- Enhance goal achievement and drive more effective outcomes
- Unlock valuable insights to boost your growth strategy and income potential



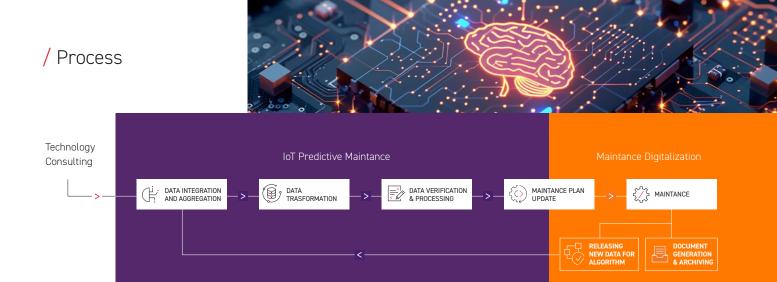
Digital Transformation

- Optimize operations by automating processes, reducing costs, and enhancing customer experiences
- Adopt a data-driven mindset and foster innovation with agile teams to stay competitive
- Integrate modern technologies like AI or cloud to boost efficiency and engagement
- Develop a robust strategy to avoid falling behind competitors and ensure operational success

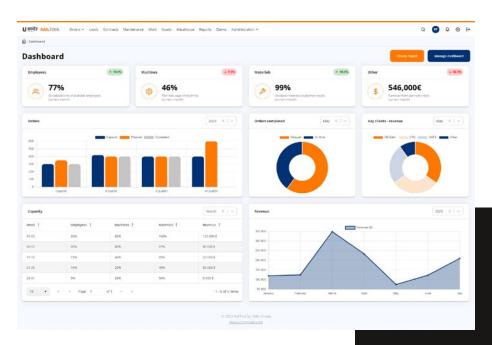


IoT

- Streamline operations using IoT for real-time monitoring and automation
- Leverage data analytics to enhance decision-making and gain actionable insights
- Implement predictive maintenance to reduce downtime and cut costs
- Ensure secure data transmission and storage to meet compliance requirements



/ See Demo



/ Technology















/ Why Tailor-Made, Rather Than SaaS?

Custom solutions can be more accurate and suitable for the freight industry, especially when considering your company's background and the specific challenges of rail maintenance. Here are some reasons why custom solutions may excel:

MADE-TO-MEASURE PRECISION

Custom solutions are fine-tuned to meet the unique demands of the freight industry, ensuring accuracy and effectiveness.

DATA SECURITY

A custom approach prioritizes data security and compliance, safeguarding sensitive freight industry information.

SEAMLESS INTEGRATION

Custom solutions integrate effortlessly with existing legacy systems, ensuring a smooth transition of data.

INDUSTRY EXPERTISE

Learn more about **Univio**

Your custom solution is designed with advanced rail maintenance capabilities, offering specialized problem detection.

ADAPTIVE FLEXIBILITY

A tailored answer is both scalable and flexible, adapting to evolving industry needs and regulations.

Why Should You Choose Us?



PROVEN EXPERTISE

With a successful track record dating back to 1997, we have a deep understanding of e-commerce solutions and are now pioneering data-driven rail maintenance. Our clients choose us for our extensive experience in mobility and rail.



COMPREHENSIVE SOLUTIONS

We offer a one-stop solution with our combined web portal, supporting rolling stock maintenance and optimal cost management. Our platform streamlines your operations, making it easier and more efficient to manage your rail maintenance needs.



ADVANCED RAIL MAINTENANCE

Our unique approach to rail maintenance, using data, sensors and automation, sets us apart from competitors. We proactively detect imperfections and blockers, ensuring enhanced performance, minimal downtime and cost-efficient operations.



RELIABILITY

Our clients trust us to provide dependable, cutting-edge technology and a commitment to their success. We've earned a reputation for reliability and excellence, both in e-commerce solutions and rail maintenance.

/ Why Not Ask Our Clients?

Time and again, Unity Group has proven to be an effective partner. Internal stakeholders are impressed with the timeliness and quality of their delivery, as well as with the team's professionalism, reliability, and trustworthiness. Customers can expect an impactful engagement.



Hubert Gołębiewski IT Project Manager GATX Rail Europe Case study:



Currently, the system enables the entire company to work and is actively used, as evidenced by the number of documents created from the day of commissioning. These are respectively 60,000 invoices, 2,800 requisitions and 2,400 orders.





VOLKSWAGEN

GROUP POLSKA

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/ Let's Talk!



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